Service

Finance

Purchase

R&D and Engineering

ERP

Manufacturing

Asset Management

Supply Chain

Sales

What is ENLIVEN CLOUD ERP?

Introduction to Enliven Cloud ERP

Enterprise Resource Planning (ERP) is a business management software that is specially designed to centralize the required information(data), regarding fulfilment of any operation which includes Sales & CRM, Manufacturing Processes, Trading, Inventory, and Finance. An ERP system can be local based(On-premise) or Cloud based. Cloud based applications are easier to adapt & require lesser resources than an On-premise, or local database model of business.in most cases, it only requires an internet access, or connection.

ERP systems provide an integrated/ or centralized data view of different business functions and a frequently updated view of basic business processes, using common database. ERP systems track business resources, cash/fund flow, material management, capacity of production, sales orders, purchase orders, payroll and lots of more. The application makes the system share data across various departments like Manufacturing, Purchasing, Sales, Accounting and lots more that gives the correct integrated information. ERP provides common information between all business functions and therefore manages & builds strong relationships with customer/vendor.

Enliven Cloud ERP's Principal Attributes

Enterprise-wide integration business processes are integrated end to end with departments and business units. For instance, a new order automatically places a validation of credit of customer, queries regarding product availability, and passes a message to the distribution channel with its schedule. Once the order is placed and shipped, the invoice is sent to the Customer. Service finance Purchase R & D and engineenring manufacturing Supply ERP Chain sales.

Real-time operations in this age of the Internet of Things (IoT), where all devices are   inter-connected using latest technologies, the real-time feature ensures that every business process can quickly access the knowledge/information it needs. Cloud based ERP system brings data storage and computing closer to where it will be used. Cloud based ERP's real-time feature helps to spot problems quickly and buys business executives time to rectify any issues.
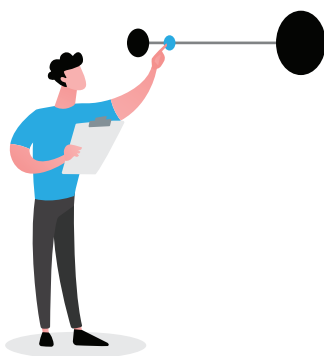
A common database enables data to be defined once for the enterprise with every department using the same database. Most ERP systems split the physical database to enhance the performance.
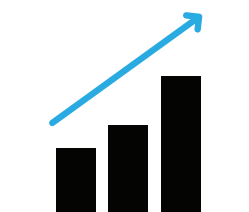
Benefits of Enliven Cloud ERP System

Business Performance Improves. The integrated ERP system makes sure that departments spend their valuable time to manage their core business rather than trying to search the knowledge that might help them to try to do so. For instance, an ERP system could improve your business's performance in Sales forecasting through order tracking, revenue tracking, and by order generation. Thus the ERP System largely contributes & enhances the Company's success, in reaching their pre-determined Goals.

Easy to Manage. With the rapid changes in technology, ERP systems are also becoming easier to manage and use. This is especially true in the case for enterprises which do not have the talents or resources to integrate their systems. For large enterprises, ERP reduces the resources required to run multiple systems in their business.

Reporting. If you would like your organization to speak to the market, you'll need everybody within the organization to be reading from the same data. ERP will make sure that the knowledge delivered by your organization is coherent.

Reduced Costs. According to the Business Automation Specialists, a provider of ERP, accounting, and automation solutions, "Manufacturing companies with the best-in-class practices utilizing ERP systems were able to reduce inventory levels by 22%."

Business Value of Enliven Cloud ERP system

- **Improved business insight** from real-time data/ information generated by reports.
- **Lower operational costs** through efficient business processes and best practices.
- **Enhanced collaboration** from users sharing their data in common database.
- **Improved efficiency** through a common user experience acrossmany functions and well-defined business processes.
- **Reduced risk** through improved data security, integrity and financial controls.
- **Lower operational costs** through integrated systems with unique database.

Cloud ERP—A new ERP delivery model

Software as a Service (SaaS)

The software-as-a-service (SaaS) model for ERP is delivered as a service within the cloud. It runs on a network of remote servers instead of within a company's server area. The Cloud supplier patches, manages, & updates the package many times a year—rather than an upscale upgrade each five to ten years with an On-premises system. The cloud scales back operational and capital expenses. As a result it eliminates the requirement for corporations to buy both ERP software and hardware, or rent further IT employees. These saved resources will instead be invested in new business opportunities, and therefore the organization is usually up-to-date on the most recent ERP package. Staff will shift their focus from managing IT, to additional added tasks like innovation and growth.

Most Reasons to adopt ERP with cloud solution

For businesses, moving entirely to the cloud all directly wasn't easy—or at the terribly least, it's not one thing they are snug. Meanwhile, staying the course and ignoring all the benefits of an ERP System as a cloud solution is no perfect path, either.

1. Promptly adopt new and evolving SaaS technologies

Next generation technologies, like Computing (AI), facilitate cloud-based systems to grow rapidly & improve their capabilities without the need to update periodically, in contrast to On-premises systems. Now, with no further or new input from the user, ERP systems frequently become considerably easier to manage and simple to use.

2. Extend your existing ERP System

ERP on Cloud applications will complement, enhance, and supplement vital tasks. This approach will breathe new life into ERP systems, giving businesses a good chance to start adopting cloud solutions.

3. Access new technologies

Finding cloud applications that complement your ERP software, modules permits you to directly profit from advancing new technologies and up user expertise. These can offer complimentary systems that deliver immediate business capabilities and competitive pricing without modifying much of your operations.

4. Avoid third-party dependencies

Reporting and analytics for cloud-based ERP systems usually needs involvement from a third-party vendor to come up with operational business intelligence. Using cloud-based ERP solutions often provides better results without contacting the vendor again and again.

5. Evolve your financial systems

Offline systems were never meant to be fashionable news engines. Cloud-based technology was born within the last decade and developed, as a core principle, with a wholly totally different attitude and understanding of not solely what was possible but of what was required to achieve success for using ERP platforms.

6. A lot of strong security resources

Cloud resolution service suppliers have massive, full-time groups that are completely dedicated to proactively observe and stay current with cloud security problems and threats, twenty-four hours every day (24x7).

7. Attract in-demand talent

The next generation of young staff have grown up with seamless technology that's mobile, straight forward to use, and always-on. No company, that continues to work strictly with On-premise technology, are ready to recruit high talent, in spite of age.

Salient Features of Enliven Cloud-based ERP System

·   Latest Web-based Technologies
·   User friendly, easy to understand
·   Browser based technology, doesn't need to be installed in every client computer
·   Visual display of real-time information
·   Centralized database. Less expensive infrastructure
·   Less operational management requirements
·   Access from anywhere, anytime
·   Easy Data Export facility
·   Maintain multiple users
·   Multi-Currency
·   High Security enabled
·   Tracing and tracking at every stage from lead to inquiry to order to final delivery
·   In House assembly
·   Easy & Manageable Floor control
·   Authoring of business process workflows, per customer and per order
·   Purchase order management
·   Alerts through SMS / Email according to setup

Fields of application

Enliven Cloud ERP makes your business more faster and better by providing you all the important information you require, straight to the point. You will receive an overview of all business processes, allowing you to make informed and confident decisions.

Sales & CRM Module

The idea of how businesses approach client interactions and building lasting relationships with them, forms their CRM strategy. It involves collection of client knowledge and analysing the history of client interactions to supply better services and build better relationships with the purchasers, which ultimately drive sales and revenue.

Why would one like a CRM tool?

Without a correct CRM tool, your client information is going to be broken all over, here and there, and it will be onerous to stay track of all the contact points and interactions you've had with your client. This ends up in a drawn-out sales cycle.

Cloud CRM V/s On-premise CRM

Cloud CRM software is developed and maintained by the ERP provider, on their own servers. The system is accessible over the internet through a browser anywhere and anytime, allowing you to access the service without any software installation on your organization's computers.

On-premise CRM usually involve setting up servers/personal computers in your office and installing the software on all required devices on each employees' personal computers. This puts the responsibility for upgrades, customization, and maintenance solely in the hands of your IT department.

Order Management

Sales Order is the starting point to begin a relationship with Customer. What if we have a possibility to tell you that following and fulfilling sales orders, will be economical and simplified through automation? affirmative, we have a tendency to agree that a lot of software packages have created this feature, however we have a tendency to pride in desegregation all conceivable business functions into one super-efficient program, and Order Management is one in every of its economical modules. It includes the cycle of individuals, processes, and suppliers to form a positive client expertise. The order management method starts from the time a client places an order, to keeping track of that order until it's consumed.

The system maintains a record of each client, which incorporates purchase history, payment technique, and volume of order. Notification is given to warehouses, to fulfil the order, by the sales force of the corporate, and then the order is shipped to the client.

Order processing through Enliven Cloud ERP takes advantage of the order process to give you an easy to use, seamlessly integrated experience.

·   Automatically turn quotations into sales orders with our sales order processing software.
·   Create complex sales orders including all product types in the same order.
·   Flexible pricing lets you configure standard pricing, pricing rules, discounts based on customer/sales amounts/dates, and much more.
·   Various Sales Reports, like today's sales, weekly sales, and monthly sales.

Benefits of order management in Enliven Cloud ERP:

- Saves order processing time
- Eliminate human errors in processing the order
- Access order details from anywhere
- Centralized orders received from multiple marketplaces
- Maintain records of billing and payments
- Process and fulfil orders

Finance Module

The ERP finance module is the software component that handles the main accounting and financial management functions of an enterprise resource planning system. It contains standard accounting records, such as the general ledger (GL) and balance sheet; generates financial reports; and handles related transactions, such as invoicing and expense reporting. The ERP finance module, which is also referred to as ERP core finance or financial management, also commonly supports functions such as profitability analysis and revenue management.

Benefits of Finance Module in Enliven Cloud ERP

The ERP finance module helps speed up an enterprise's financial processes and offers auditable revenue management and expense management. It also enables a company to more clearly communicate financial information to external parties, including vendors and customers.

- Enhances productivity: ERP finance module automates the financial process and reduces manual work. That leads to savings of time and hence increases productivity.
- Provides financial clarity: With the help of analytics and a general ledger, an authorized person gets the information about the organization's financial condition.
- Increases data accuracy: As the ERP finance module reduces the manual entry, human errors also reduce. It also helps to detect and avoid errors. Hence you will get accurate data.
- Tracks documents easily: All account-related documents will be in digital form and they will be arranged in a proper file in the proper place. So it is easy to track the required documents.

- Helps in forecasting: ERP finance modules reporting system and analytical system help the organization to plan and forecast its costs and revenue.
- Consolidation and centralization: The organization can get all the financial information in one place. This module integrates easily with other ERP modules.
- Automatic payment: No chance of missing payments to any employees because of the account payable feature of this module. It informs the organization about coming payment through notification.

Purchase Module

ERP Purchasing module streamlines the procurement of required raw materials. It automates the processes of buying. Processes include identifying potential suppliers and negotiating the price. Awarding purchase orders to the supplier, and billing processes are also included. ERP purchasing module is tightly integrated with the inventory control and production planning modules.

Features of ERP purchasing module

- Streamlines purchase and process cycles
- Detailed Supplier/Subcontractor/Service Provider database
- Capturing materials requirement
- Quotations from various suppliers
- Recording Payment terms in PO
- PO authorization
- PO amendments with complete amendment history
- Order cancellation and order closing
- Multiple delivery schedules
- Quality inspection of goods
- Quotation validity
- MIS for vendor evaluation based on quality, price & delivery time
- Subcontracting, generation of process orders
- Multiple indents for multiple items in a single PO
- Purchase order processing
- Purchase order entry with item details and other details like taxes, discounts Extra charges like freight

- Flexibility to generate Purchase Order in domestic and foreign currency
- Advance adjustments
- Purchase bill with updating of General Ledger and purchase book
- Service contracts, Service Bills, Service indents, and PO
- Value-based approval of indents
- Bill of entry
- Reports for order tracking for complete control over the procurement cycle

HR Module

Human Resources is another widely implemented ERP module. HR module streamlines the process of human resources business functions.

HR module in ERP routinely maintains the data of all employees including contact details, payroll details, attendance, performance evaluation, and promotion of all employees.

HR Module can be applicable to all types of business, no matter the organization is small, medium, or big, the concepts and applications of the system are the same even the purpose and scope of the organization are different.

Benefits of HR module with ERP

- It helps to automate the process.
- It reduces the time to prepare the desired report.
- It helps to store the data in a centralized manner so, it allows the business to share the information across the organization faster and easily.
- It allows the team members to coordinate with each other while working by providing the right data.
- It enhances the business functions and processes.
- It allows the management to have a short-term picture of the company's employee resources (ex: employee who is coming late, who takes more leaves).
- Helps to speed up the decision-making by avoiding the duplication of information.
- Helps to reduce the cost of licensing. Without the ERP HR module, you required more computers and software subscriptions to track all the information about employees, leading to an increase in the cost.

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Modules in-depth

Sales & CRM

Sales Inquiry

Sales Quotations

Credit limit for Customer

Tour plan & tour activity

Proforma Invoice

Invoice with GST compliant

Credit Note / Debit Note

Target management

Purchase

Purchase inquiry

Request for Quotation

Vendor grading

Invoice verification

Production & Planning

Production BOM

Production Order

Production Routing & Scheduling

Material Requirement Planning

Process Routing

HR & Admin

Payroll management

Leave & attendance management

Employee details with history

Statutory reports

Employee self-service portal (ESS)

Recruitment management

Performance management

Finance

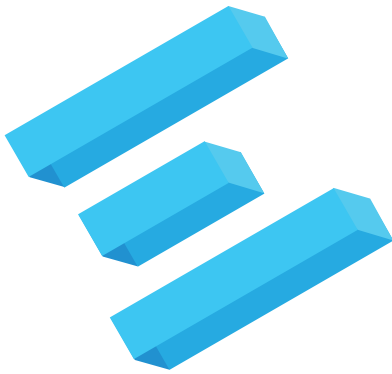Fixed assets management

General Ledger

Accounts payable report

Accounts receivable report

Letter of Credit

Bank management

Trial balance

Profit & Loss statement

Balance sheet

Store

Store requisition

Issue Material

Chargeable & Non-chargeable issues

Stock movement

Stock adjustments

Physical stock verification

Customer Support

Dispatched Product History

Preventive Maintenance

Breakdown maintenance

Maintenance analysis

AMC Management

Warranty Management

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